1 BEFORE THE ARIZONA CORPORATION COMMISSION 2 COMMISSIONERS 3 JEFF HATCH-MILLER, Chairman WILLIAM A. MUNDELL MARC SPITZER MIKE GLEASON KRISTIN K. MAYES 6 IN THE MATTER OF: DOCKET NO. S-03584A-05-0000 7 CENTENARIOS GOLD, INC. 5924 North 83rd Street 68159 Scottsdale, AZ 85250 DECISION NO. ROBERT TIMOTHY WATT aka TIM WATT 5924 North 83rd Street 10 Scottsdale, AZ 85250 OPINION AND ORDER 11 Respondents. 12 DATE OF PRE-HEARING CONFERENCE: May 10, 2005 13 DATE OF HEARING: June 23, 2005 14 PLACE OF HEARING: Phoenix, Arizona 15 ADMINISTRATIVE LAW JUDGE: Marc E. Stern 16 APPEARANCES: Robert Timothy Watt, in propria persona; and 17 Mark Dinell, Assistant Chief Counsel of Enforcement, on behalf of the Securities 18 Division of the Arizona Corporation Commission. 19 BY THE COMMISSION: 20 On January 20, 2005, the Securities Division ("Division") of the Arizona Corporation 21 Commission ("Commission") filed a Temporary Order to Cease and Desist ("T.O.") and a Notice of 22 Opportunity for Hearing ("Notice") against Centenarios Gold, Inc. ("CGI"), Robert Timothy Watt 23 aka Tim Watt (collectively the "Respondents") in which the Division alleged multiple violations of 24 the Arizona Securities Act ("Act") in connection with the offer and sale of securities in the form of 25 stock. 26 Respondents were duly served with a copy of the T.O. and the Notice. 27 On April 6, 2005, Respondents filed an Answer and request for a hearing. 28

On April 8, 2005, by Procedural Order, a pre-hearing conference was scheduled to address the issues raised by the T.O. and Notice on May 10, 2005.

On May 10, 2005, at the pre-hearing conference, the Division appeared through counsel and Respondent, Tim Watt, appeared on his own behalf. Since the parties were unable to resolve the issues raised in the T.O. and Notice, it was agreed that a hearing should be scheduled.

By Procedural Order, a hearing on the T.O. and Notice was scheduled for June 23, 2005.

On June 23, 2005, a full public hearing was commenced before a duly authorized Administrative Law Judge of the Commission at its offices in Phoenix, Arizona. The Division appeared with counsel and Respondent, Tim Watt, appeared on his own behalf. Following the conclusion of the hearing, the matter was taken under advisement pending submission of a Recommended Opinion and Order to the Commission.

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Having considered the entire record herein and being fully advised in the premises, the Commission finds, concludes, and orders that:

FINDINGS OF FACT

- Robert Timothy Watt aka Tim Watt is an individual whose last known address is 5924
 N. 83rd Street, Scottsdale, Arizona, 85250.¹
- 2. CGI is a Wyoming corporation which was incorporated by Mr. Watt and whose last known address is 5924 N. 83rd Street, Scottsdale, Arizona 85250.
- 3. On January 20, 2005, the Division issued a T.O. and Notice against Respondents, CGI and Mr. Watt, in which the Division alleged multiple violations of the Act in connection with the offer and sale of securities in the form of what were termed "Founders Shares" of stock or in the form of an investment contract termed a "grub stake arrangement" in what was captioned "Centenarios Gold, Inc. Description and Offering Document" ("Offering Document").
- 4. At all times herein, the securities offered by CGI were not registered pursuant to Articles VI or VII of the Act and neither of the Respondents who offered securities within or from

Mr. Watt stated that he was formerly an attorney in Wyoming before pursuing a career in "minerals."

Arizona were registered as either a dealer or salesman pursuant to Article IX of the Act.

- 5. As evidence in the proceeding, the Division presented testimony and exhibits which were gathered during a proactive investigation by a special investigator with the Division, Mr. Gary Clapper, who used the name "Gary Allen" in his dealings with the Respondents.
- 6. On or about December 22, 2004, Mr. Clapper saw and printed out an electronic ad which appeared in the classified section of azcentral.com on the internet and advertised "Founders Shares offered Mex gold mine near production." The ad also provided Respondents' e-mail address at Yahoo.com and a phone number with a 480 area code to secure further information.
- 7. After reviewing local newspaper ads, Mr. Clapper found a similar print ad in the December 19, 2004, issue of the *Arizona Republic*. The ad was located in a section captioned "Business Financial/Partners/Investors."
- 8. On December 27, 2004, Mr. Clapper, posing as Gary Allen, a prospective investor, sent an e-mail from an undercover Yahoo account to the advertised Yahoo e-mail address for Respondents and requested more information and stating that he was looking for investments for his parents' money.
- 9. Mr. Watt responded to this inquiry on December 27, 2004, by return e-mail in which he described plans to develop a "\$100 million market cap company in a year or so." Mr. Watt went on to warn of the possibility that an early investor "at this stage could lose all his money." Mr. Watt indicated that he was planning "to tie up the properties and do an IPO" and was "only interested in talking to people who find this risk to be acceptable and whose lifestyle will not change if things do not work out as I believe they will."
- 10. The Division also presented evidence gathered by Mr. Clapper in the form of CGI's Offering Document which had been attached to an e-mail from Mr. Watt.
- 11. After receiving the Offering Document, Mr. Clapper contacted the Corporations Division of the Secretary of State's office in Wyoming and learned that CGI had been incorporated in 2004 and that Mr. Watt was both an incorporator and a director of the corporation.
- 12. The Offering Document explained that CGI had an option to acquire for \$35,000 Minera Tres Centenarios S.A. de C.V. ("MTC"), a Mexican corporation, which has lease/purchase

agreements on several mining concessions. These concessions include the right to explore the potential for gold underground in what is termed the "Mesa Mine." The history of the Mesa Mine is described in the Offering Document and dates its origination back to 1908 when exploration efforts were begun by a Colonel Cornell Green who was further described as a "major mover and shaker in Mexico." The Offering Document went on to describe that in excess of \$1 million had already been expended by the Company² and previous owners to prospect for gold in the El Pilar District where the Mesa Mine and the other concessions are located.

- 13. The Offering Document further portrayed the El Pilar District as an area known for its gold and silver mining activities which had been conducted there since colonial times. The Offering Document further described what was termed "the most recent project in the district was the Manhattan Mineral's ("Manhattan") Moris Mine." The Offering Document implied that the Moris Mine, an open pit mine, had been extremely profitable by alleging that it and had produced approximately 500,000 ounces of gold.
- 14. During the course of the Division's investigation, Mr. Clapper testified that he researched Manhattan's Moris Mine and learned that it had been operated in the late 1990s, and had been closed in 1999 resulting in a loss to Manhattan of approximately \$11.5 million. However, no documentation which would substantiate this allegation was offered into evidence.
- 15. CGI's Offering Document fails to disclose that Manhattan totally abandoned the Moris Mine project by the year 2000 and suffered losses.
- 16. According to CGI's Offering Document, Respondent projected a pre-tax profit of \$310 per ounce of gold with gold selling at \$400 per ounce. The Offering Document projected that if 200 tons of ore were mined per day, the project would gross \$40,000 per day if gold was selling at \$400 per ounce. Further projecting the benefits of an investment in CGI, the example cited by Respondents would lead one to believe that an after-tax profit of \$20,000 per day could be earned which equates to a total of over \$7 million per year in profits. The Division's investigator found that Respondents failed to furnish any supporting financial documents which would substantiate the

Although this statement appears to reference CGI, later in the proceeding it became clear that CGI had not expended any funds prospecting for gold.

optimistic projections which appeared in the Offering Document.

- 17. Mr. Clapper, during the course of the Division's investigation, reviewed disclosure statements from three other mining companies besides Manhattan as follows: Newmont; Farallon; and Gammon Lake. In reviewing their documentation, the Division's investigator states that disclosure statements were made indicating that foreign currency fluctuations could affect the profitability of the respective mining operations. However, no referenced disclosure documents were presented in evidence to support these allegations.
- 18. In an e-mail to the Division's investigator dated December 29, 2004, Mr. Watt touted an investment in the CGI offering by making statements concerning its purported worth by referencing a "\$2.5 million market cap out of the box. My goal is to have a \$100 million market cap within a year which makes the numbers sound reasonable." However, no supporting financial documentation was provided to the Division's investigator to support Mr. Watt's representations.
- 19. On January 2, 2005, Mr. Watt sent another e-mail to the Division's investigator indicating that thus far the investigator's response was the only one Mr. Watt had received in response to the ad on the internet or in the *Arizona Republic*. Mr. Watt offered the investigator/investor an opportunity to invest his parent's \$35,000 with an option to invest up to \$50,000 "on the same terms that are negotiated with the guys I am dealing with or someone else."
- 20. The Division's investigator taped two telephone conversations with Mr. Watt on January 4 and January 11, 2005.
- 21. During the investigator's initial telephone conversation with Mr. Watt, the investigator portrayed himself as a prospective investor looking to invest approximately \$40,000 to \$50,000 for his parents.
- During this conversation, Respondent Watt referenced the proposal made in CGI's Offering Document where an example was given that, if an investor was interested in participating in the offering, CGI would be receptive to sell a 20% share of the operation for \$500,000 with the purchase price to be paid in installments similar to a construction loan in order to provide the investor an opportunity to see if the project was worthwhile. The investor's initial payment would be \$35,000, which would entitle the investor to purchase 175,000 shares in CGI at \$.20 per share.

However, Mr. Watt further indicated that Mr. Clapper, an investor with less than \$500,000, could participate further in the offering by joining another investor and pooling their funds. This would enable the prospective investor to be on the "ground floor" of the offering.

- 23. Based on Mr. Watt's description of how the transaction was to transpire, it is apparent that he had not determined how an investment would culminate or what the final form of ownership interest an investor would receive for his investment in CGI. This fact was further substantiated during the discussion when Mr. Watt referenced a Mexican attorney possibly setting up some form of corporate entity, but went on to disclose that at present, CGI, a Wyoming corporation, could be replaced by a possible Canadian based entity.
- 24. Although it is clear that at the time of Mr. Watt's initial conversation with the Division's investigator that he did not have a distinct plan on how to establish the investment entity, he specified that he (Watt) would be the "prime mover" who would operate the organization.
- 25. As the Division's investigator and Mr. Watt were concluding their initial conversation, the investigator asked what type of return his "parents" could expect from their investment. In response, Mr. Watt indicated "at least . . . \$250,000", but went on to state that the project could be worth up to \$10 million once "we put the package together." This statement appeared to be in furtherance of the possibility that an initial investor's interest could increase tremendously in value if an initial public offering was made in the mining operation purportedly being developed by CGI and Mr. Watt.
- 26. On January 11, 2005, Mr. Watt sent an e-mail to the Division's investigator to "keep you up to date" on negotiations and requested that Mr. Clapper give him a call if he wanted to pursue the project.
- 27. The Division's investigator placed his second phone call to Mr. Watt later in the day on January 11, 2005, where he indicated that his "parents" told him "go ahead and do it." In response, Mr. Watt stated, "Let's, let's say you're, you're in for our deal..."
- 28. On January 19, 2005, Mr. Watt sent another e-mail to Mr. Clapper trying to gain a response and wanting to secure his "parents" \$35,000 investment because Mr. Watt feared losing the property altogether if the option to acquire MTC was not exercised promptly. Mr. Watt also

attempted to reassure "Mr. Allen" that his "parents" funds would not be lost.

- 29. On January 21, 2005, Respondents were served with the Division's T.O. and Notice.
- 30. On January 22, 2005, Mr. Watt sent a final seven page e-mail to the Division's investigator at his undercover Yahoo account.
- 31. In this last e-mail, Mr. Watt explained, in his opinion, he did not disclose that currency fluctuations could affect the profitability of a mining venture in Mexico because he did not believe it was a significant factor to the offering.
- 32. Mr. Watt also explained that he did not discuss the profitability or lack thereof of Manhattan's Moris Mine because he did not know whether it was profitable or not and merely cited it in the CGI Offering Document as the most recent mine in the El Pilar District where gold had been found.
- 33. Lastly, Mr. Watt went on to explain that he really didn't have one plan for the development of the CGI offering and that by advertising in the *Arizona Republic* he was merely seeking to identify "qualified investors with whom I might negotiate a fair agreement which is a no-no."
- 34. Mr. Watt also pointed out that he had explored Arizona law with respect to securities offerings involving mining ventures, and his options were limited under the law. Additionally, he disclosed, due to the limited size of his prospective project, registered broker dealers would not be interested in his proposal.
- 35. According to Mr. Watt, he had been trying to raise money privately for his Mexican gold mining project for more than a year before he was served with the Commission's T.O. and Notice.
- 36. Mr. Watt's original plan had been to form CGI in Wyoming and raise funds there to proceed with the gold mine's development in Mexico. However, at that time, the project did not reach fruition and other than the incorporation of CGI, no additional corporate activity has taken place.
- 37. Mr. Watt testified that CGI's Offering Document was in the form of a rough draft since he had not finalized a definite plan on how to finance the project when it had been attached to

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27 28 an e-mail sent to the Division's investigator.

- Mr. Watt testified credibly that he has personally expended a substantial sum of 38. money to develop the gold mining project that is described in CGI's Offering Document.
- Mr. Watt pointed out that the funds which he referenced that were expended for gold 39. exploration in the area included funds expended by other entities or people who were also attempting to mine for gold in the El Pilar District.
- 40. Mr. Watt acknowledged that he failed to disclose in CGI's Offering Document that he "went broke" mining for gold, or the inherent risks associated with mining for gold.
- In his defense, Mr. Watt pointed out that he had forwarded to Mr. Clapper copies of e-41. mails exchanged between himself and other individuals who purportedly might be involved in the CGI project showing that raising the funding necessary to back a gold mining project was not an easy task.
- 42. It certainly appears that the optimistic projections cited by Mr. Watt in CGI's Offering Document were based primarily on speculation in the hope that investments would be encouraged and the mine would prove to be profitable.
- 43. Mr. Watt testified in a credible fashion that it was his intention to seek out a limited number of investors to join him in developing either CGI or some other corporation in another jurisdiction "to join me to figure out how to do this bloody thing." (Tr., P. 86, LL 24-25)
- 44. There is no evidence that there were any sales of securities to any investors in the offering made by the Respondents in this proceeding. In fact, the Division investigator's contact with Mr. Watt was the only response received to his print and electronic ads.
- 45. Under the circumstances, after reviewing the evidence adduced during this proceeding, we find that the Division has partially met its burden of proof by showing through a preponderance of the evidence that the Respondents were engaged in a public offering of securities within or from Arizona in the form of either shares of stock or investment contracts. The offering was conducted by an unregistered dealer and/or salesman when Respondents openly advertised in a newspaper of wide general circulation both within Arizona and without Arizona, including exposure via the internet. A violation of the Act neither requires an intentional act by the violator nor the offer

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to be in a well defined form, which it is obvious is certainly not the case here.

46. However, with respect to the allegations of fraud being committed by the Respondents, it is noted that from the initial e-mail communication from Mr. Watt to the Division's investigator, there was a bright light warning given that a prospective investor at this level could lose all of his money and he was further warned that an investor who would find this risk unacceptable should not invest if his lifestyle would be changed by the loss of his investment. In this instance, while we find that a rudimentary unregistered offering by an unregistered dealer and/or salesman took place, we do not find that fraud was committed by the Respondents in conducting this offering before the public in a thoroughly undefined manner. There is insufficient evidence that this sketchy offering was indeed fraudulent considering the manner in which it was portrayed by the Respondents and no expert testimony or substantiating evidence of fraud was either presented or offered to support significant amounts of hearsay evidence in the proceeding. Lastly, the fact that no one actually invested in the offering further mitigates our view of any final sanctions ordered hereinafter.

CONCLUSIONS OF LAW

- 1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution, A.R.S. § 40-1801, et seq.
- 2. The investment in the form of shares of stock and/or investment contracts offered by Respondents CGI and Mr. Watt were securities within the meaning of A.R.S. § 44-1801(26).
- 3. The securities were neither registered nor exempt from registration, in violation of A.R.S. § 44-1841.
- 4. Respondents CGI and Mr. Watt acted as a dealer and/or salesman within the meaning of A.R.S. § 44-1801(9) and (22).
- 5. The actions and conduct of Respondents CGI and Mr. Watt constitute an offer to sell securities within the A.R.S. § 44-1801(15).
- 6. Respondents CGI and Mr. Watt offered unregistered securities within or from Arizona in violation A.R.S. § 44-1841.
- 7. Respondents CGI and Mr. Watt offered securities within or from Arizona without being registered as a dealer and/or salesman in violation of A.R.S. § 44-1842.

- 8. Respondents CGI and Mr. Watt have violated the Act and should cease and desist pursuant to A.R.S. § 44-2032 from any future violations of A.R.S. §§ 44-1841 and 44-1842 and all other provisions of the Act.
- 9. The actions and conduct of Respondents CGI and Mr. Watt constitute multiple violations of the Act and are grounds for administrative penalties pursuant to A.R.S. § 44-2036.

ORDER

IT IS THEREFORE ORDERED that pursuant to the authority granted to the Commission under A.R.S. § 44-2032, Respondents Centenarios Gold, Inc. and Robert Timothy Watt aka Tim Watt shall cease and desist from their actions described hereinabove in violation of A.R.S. §§ 44-1841 and 44-1842.

IT IS FURTHER ORDERED that pursuant to the authority granted to the Commission under A.R.S. §44-2036, Respondents Centenarios Gold, Inc. and Robert Timothy Watt aka Tim Watt, jointly and severally, shall pay as and for administrative penalties: for the violation of A.R.S. § 44-1841, \$2,500; and for the violation A.R.S. § 44-1842, \$2,500, for a total of \$5,000.

IT IS FURTHER ORDERED that pursuant to the authority granted to the Commission under A.R.S. § 44-2036, that Respondents Centenarios Gold, Inc. and Robert Timothy Watt aka Tim Watt, jointly and severally, shall pay the administrative penalty ordered above in the amount of \$5,000 payable either by cashier's check or money order payable to the "State of Arizona", and presented to the Arizona Corporation Commission for deposit in the General Fund for the State of Arizona.

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IT IS FURTHER ORDERED that if Respondents Centenarios Gold, Inc. and Robert Timothy Watt aka Tim Watt fail to pay the administrative penalty ordered hereinabove, any outstanding balance plus interest at the maximum lawful amount may be deemed in default and shall be immediately due and payable, without further notice. IT IS FURTHER ORDERED that this Decision shall become effective immediately. BY ORDER OF THE ARIZONA CORPORATION COMMISSION. Lake Miller COMMISSIONER IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive Director of the Arizona Corporation Commission, have hereunto set my hand and caused the official seal of the Commission to be affixed at the Capitol, in the City of Phoenix, this 23rd day of Sept, 2005. DISSENT DISSENT

1	SERVICE LIST FOR:	CENTENARIOS GOLD, INC. et al.
2	DOCKET NO.:	S-03584A-05-0000
3	Tim Watt	
4	5924 North 83 rd Street Scottsdale, AZ 85250	
5	Matt Neubert, Director Securities Division	
6	ARIZONA CORPORATION COMMISSION	
7	1300 West Washington Street Phoenix, AZ 85007	
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